# Preference, choice function, utility representation 

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## 1 Preference relations

Let $X$ be a finite set. Let $R$ be a binary relation on $X$, that is, $R \subset X \times X$. We can write $(x, y) \in R$ or simply $x R y$.

A binary relation $R$ is said to be

1. complete if for each $x, y \in X, x R y$ or $y R x$.
2. transitive if for each $x, y, z \in X, x R y$ and $y R z \Longrightarrow x R z$.
3. asymmetric if for each $x, y \in X, x R y \Longrightarrow \neg y R x .{ }^{1}$
4. negative transitive if for each $x, y, z \in X, x R y \Longrightarrow x R z$ or $z R y .{ }^{2}$
5. anti-symmetric if for each $x, y \in X, x R y$ and $y R x \Longrightarrow=y$.
6. acyclic if for each $\left\{x_{1}, \ldots, x_{n}\right\} \subset X, x_{i} R x_{i+1} \forall i=1, \ldots, n-1 \Longrightarrow \neg x_{n} R x_{1}$.

Definition 1. A binary relation that satisfies completeness and transitivity is called a preference relation.
Definition 2. A binary relation that satisfies asymmetry and negative transitivity is called a $K$-preference relation.

For any binary relation $R$, let $>_{R}$ denote the binary relation obtained from $R$ as follows: $x>_{R} y$ iff $x R y$ and $\neg y R x$. Similarly define $\sim_{R}$ by $x \sim_{R} y$ iff $x R y$ and $y R x$.

For any binary relation $P$, let $\gtrsim_{P}$ by $x \gtrsim_{P} y$ iff $\neg_{y P} x$.
Proposition 1. A) $R$ is a preference relation implies $>_{R}$ is a $K$ preference relation.
B) $P$ is a $K$-preference relation iff $Z_{P}$ is a preference relation.
C) $R$ is a preference relation implies $\gtrsim_{\gtrsim_{R}}=R$.
D) $P$ is a K-preference relation implies $\gtrsim_{\gtrsim_{P}}=P$.

[^0]
## 2 Choice functions

For any nonempty set $X$, let $\mathcal{P}(X)$ denote the set of all nonempty subsets of $X$. A mapping $c$ : $\mathcal{P}(X) \rightarrow \mathcal{P}(X)$, is called a choice function if $c(A) \subset A$ for all $A \in \mathcal{P}(X)$. The interpretation is: If the decision maker (DM) is offered a choice of anything in the set A , he says that any member of $c(A)$ will do use fine. Choice functions are the building blocks of revealed preference theory.

Next, let $A, B \in \mathcal{P}(X)$.
Houthakker's Axiom. $c(A) \cap B \neq \emptyset \Longrightarrow c(B) \cap A \subset c(A)$.
Alternatively we can also write this as: if $x, y \in A$ and $B$ and if $x \in c(A)$ and $y \in c(B)$, then $x \in c(B)$.

Sen's $\alpha$ Axiom: $c(A \cap B) \cap A \subset A$.
Alternatively we can also write this as: if $x \in B \subset A$ and $x \in c(A)$, then $x \in c(B)$. Sen's paraphrase of this is: If the world champion in some game is a Pakistani, then he must be the champion of Pakistan.

Sen's $\beta$ Axiom. $c(A \cup B) \cap B \neq \emptyset$ implies $c(B) \subset c(A \cup B)$.
Alternatively we can also write this as: if $x, y \in c(A), A \subset B$ and $y \in c(B)$, then $x \in c(B)$. Sen's paraphrase of this is: If the world champion in some game is a Pakistani, then, all champions (in this game) of Pakistan are also world champions.

For any binary relation $R$ on $X$, define two functions, $c(., R): \mathcal{P}(X) \rightarrow \mathcal{P}(X) \cup \emptyset$ and $c_{R}$ : $\mathcal{P}(X) \rightarrow \mathcal{P}(X) \cup \emptyset$ as follows:

$$
\begin{aligned}
c(A, R) & =\{x \in A \mid \nexists y \in A \text { s.t. } y R x\} \\
c_{R}(A) & =\{x \in A \mid x R y \forall y \in A\}
\end{aligned}
$$

Now we state the two main theorems that characterize choice functions.
Theorem 1. If $X$ is finite, then $R$ is acyclic iff $c(., R)$ is a choice function.
Theorem 2. The choice function c satisfies the Houthakker's Axiom iff it satisfies Sen's Condition $\alpha$ and $\beta$ iff $\exists$ a preference relation $R$ such that $c=c_{R}$.

## 3 Utility Representation

We say that the function $U: X \rightarrow \mathbb{R}$ represents the binary relation $R$ if

$$
x R y \text { iff } U(x) \geq U(y) \forall x, y \in X .
$$

We say that the function $U: X \rightarrow \mathbb{R}$ K-represents the binary relation $R$ of

$$
x R y \text { iff } U(x)>U(y) \forall x, y \in X .
$$

Proposition 2. $U$ represents $R$ iff it $K$-represents $>_{R}$, and $U$ represents $\gtrsim_{P}$ iff it $K$-represents $P$.
Next, we state the main characterization of preferences in terms of a utility function.
Theorem 3. For a finite set $X$ and a binary relation $R$ on $X$, there exists a function $U$ that represents $R$ iff $R$ is a preference relation.

We can also prove a similar result when $X$ is countably infinite.
Theorem 4. Let $X$ be a countably infinite set and binary relation $R R$ on $X$, there exists a function $U$ that represents $R$ iff $R$ is a preference relation.


[^0]:    ${ }^{1} \neg a R b$ means not $a R b$.
    ${ }^{2}$ An alternate and equivalent way to define this is the following: $R$ is negative transitive if for each $x, y, z \in$ $X, \neg x R y$ and $\neg y R z \Longrightarrow \neg x R z$.

